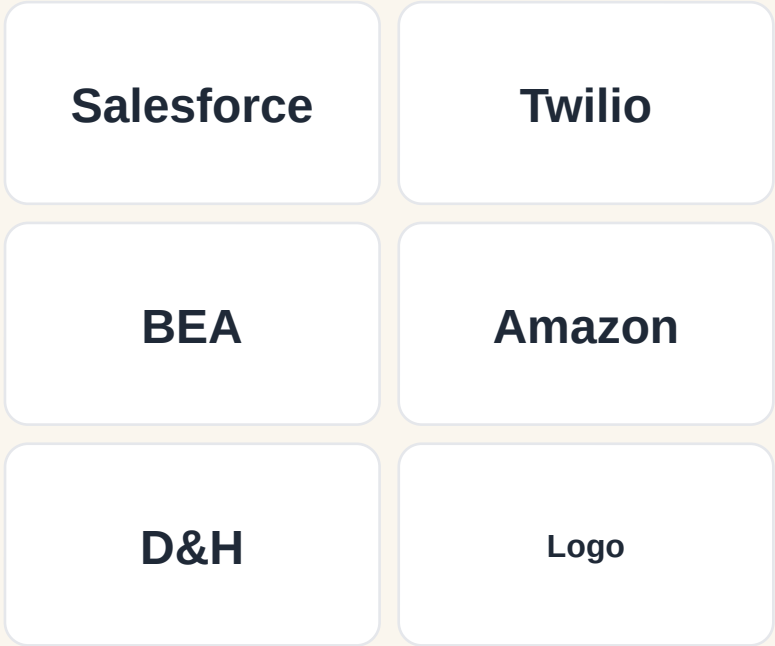


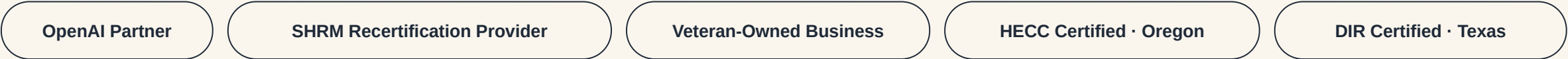
From Literacy to Revenue.

Turn AI literacy into a repeatable partner revenue motion.

TRUSTED BY & BUILT WITH

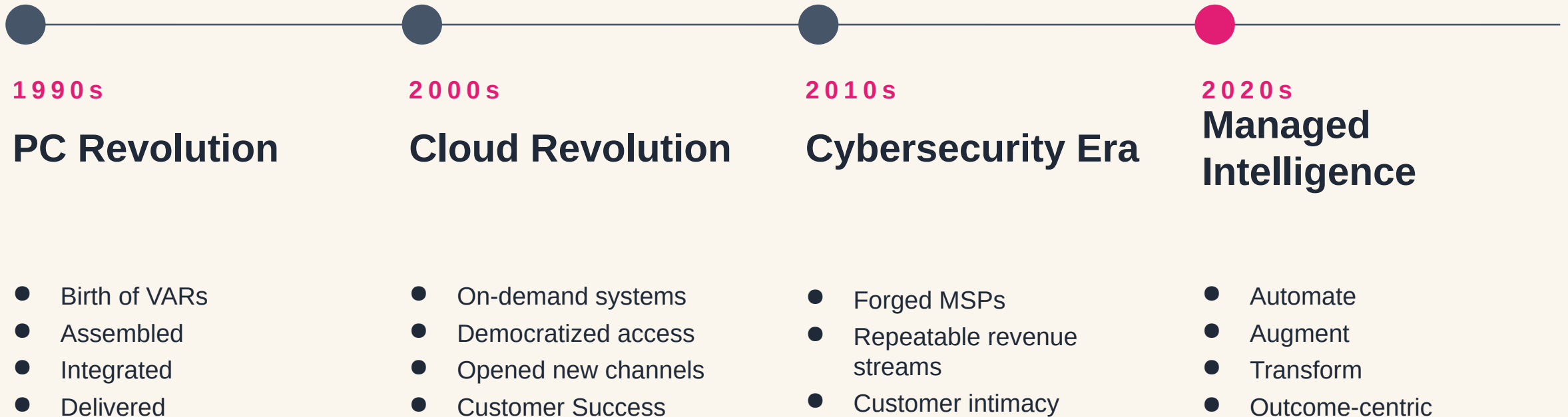


LearnAIR™ credentials & certifications



Every platform shift created new revenue streams.

AI is the next one — and your customers are already buying.



A revenue ladder for partners.

Start with training, expand into engagement, workflow design, automation rollouts, and managed adoption. Each rung is a new recurring SKU.

01

Get Trained

Executive training, team training, readiness — host workshops with your customers.

02

Engage Customer

Workshops & AI readiness assessments — where are they, where do they need to go?

03

Workflow Design

Identify the first departments to tackle and map use cases.

04

Automation Rollouts

First rollouts: agents, copilots, and digital employees.

05

Managed Adoption

Governance, optimization, and lifecycle support.

Service lines you can package, price, and co-brand with LearnAIR™.

Every department gets an AI teammate.

Human roles first, AI support second. Each function is a place LearnAIR™ has already built — and your customer needs a partner.

HR

Onboarding & policy guide

LearnAIR use case: Built a SHRM-aligned onboarding assistant from the handbook.

Operations

SOP-aware ops assistant

LearnAIR use case: Trained Les Schwab ops leaders to redesign daily prioritization with Gemini.

Sales

Account & QBR copilot

LearnAIR use case: Coached sales teams to build CRM-grounded account briefings and QBR drafts.

Marketing

Campaign & content copilot

LearnAIR use case: Stood up a brand-voice assistant for OMEP to produce manufacturing pages.

Service / Support

Triage & knowledge agent

LearnAIR use case: Scoped a guest-service agent for Bennington Properties on CRM + reservations.

Finance

Reporting & analysis

LearnAIR use case: Taught finance leaders to use AI for variance summaries and board narratives.

Compliance

Policy retrieval & audit prep

LearnAIR use case: Designed a HIPAA-aware policy lookup for healthcare cohort training.

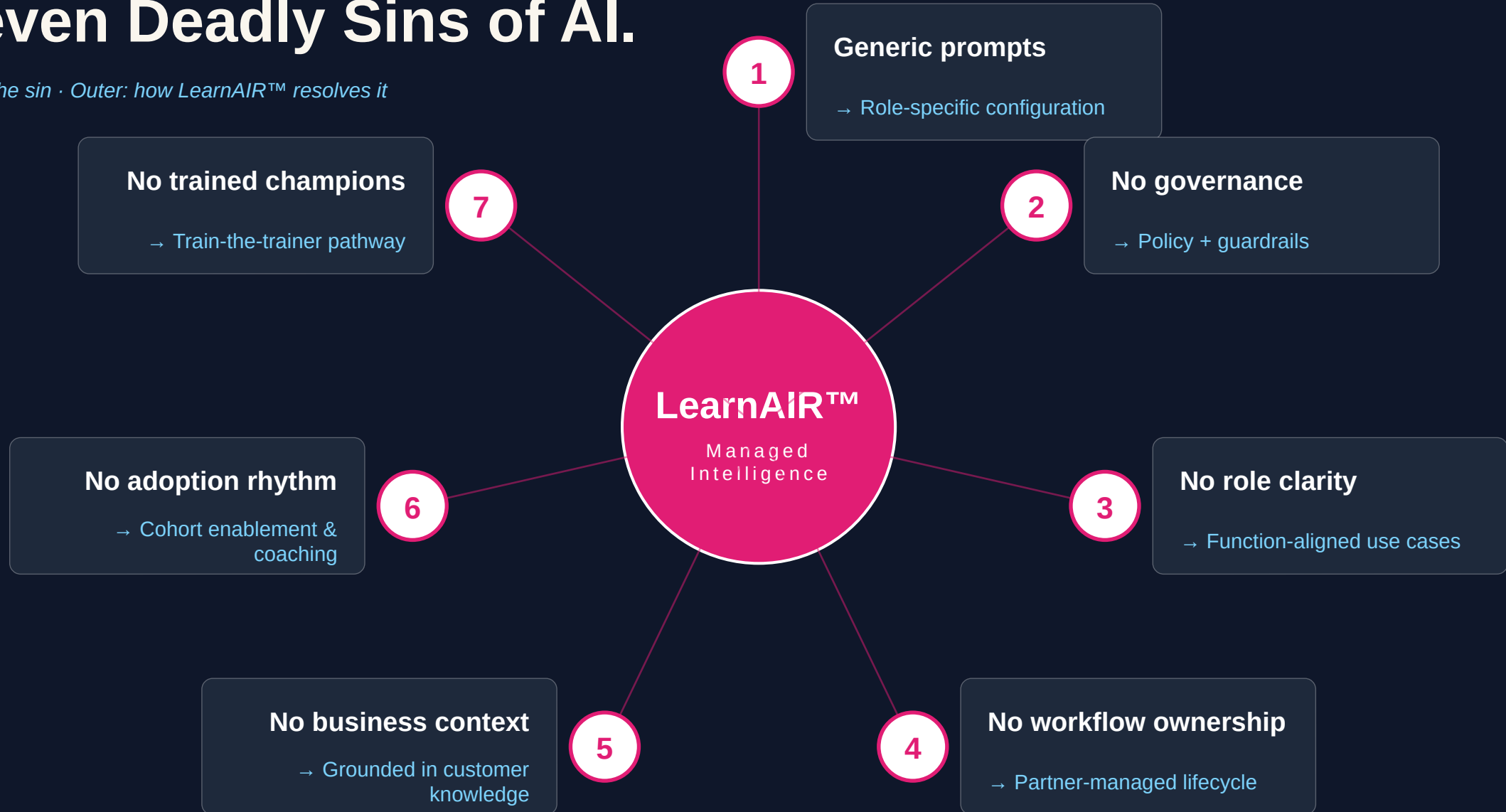
Leadership

Executive thought partner

LearnAIR use case: Ran EVP/VP cohorts on adoption modeling and AI Compass internal resources.

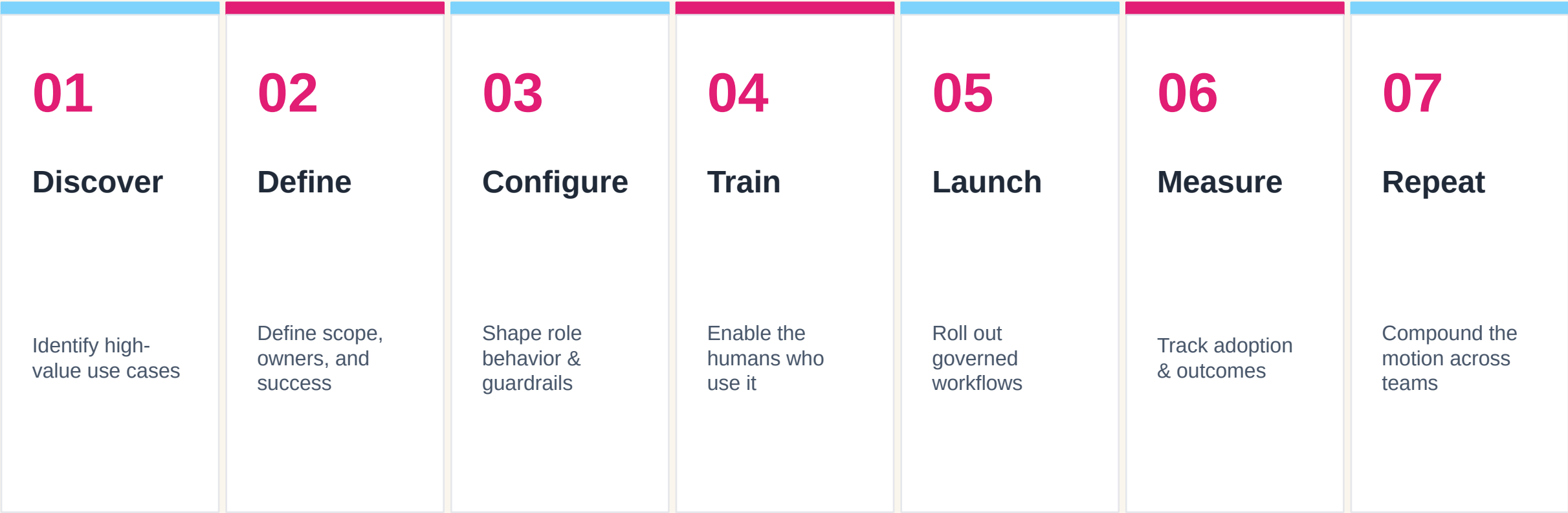
Seven Deadly Sins of AI.

Inner: the sin · Outer: how LearnAIR™ resolves it



Seven steps to operationalize AI.

Business outcomes, not architecture — grounded in the customer's docs, policies, tickets, SOPs, CRM, and operational expertise.



Success Stories.

LearnAIR™ in production with real teams — across enterprise, public sector, and mid-market.

Les Schwab

ENTERPRISE · HR-LED
ADOPTION

- Met at a SHRM webinar
- Trained 9 HR leaders in ChatGPT
- CFO and CIO became sponsors
- Formal Gemini training rolled out
- EVP / VP & regional managers trained
- AI Compass internal resources
- > \$100k/yr AI literacy customer

OMEP

PUBLIC SECTOR · TRAIN-THE-
TRAINER

- Serves 4,400 manufacturers
- Needed an AI education platform
- Delivered executive AI training
- Rolled out a train-the-trainer program
- Launched Everboarding Hub for their clients

Bennington Properties

HOSPITALITY · AGENT BUILD

- Manages 60+ properties
- Basic-to-advanced standardized training
- Customer service team implemented AI agents
- Back-office consolidation of systems

73% of SMBs expect their IT partner to guide their AI strategy.

Become the trusted advisor delivering 8 new service lines.

AI Strategy

Deployment

Governance

Optimization

**Training &
Enablement**

**Lifecycle
Management**

**Operations
Support**

**Adoption
Coaching**

73% of SMBs expect AI guidance from their IT partner.

One-stop shop.

LearnAIR™ provides the curriculum, the kits, and the train-the-trainer path. D&H + Microsoft provide the support muscle behind the partner.

Certification

Trainer & solution-architect tracks

Vertical Playbooks

Industry-aligned engagement plans

Use-Case Library

Prebuilt starter assistants & agents

Demo Kits

Ready-to-show customer demos

Workshop-in-a-Box

Run a customer readiness day

Sales Enablement

Pitch decks, ROI tools, scripts

Train-the-Trainer

Productize your own delivery

Onboarding Support

D&H + Microsoft escalation path

WIP

Apply to be a **priority partner.**

01

Existing training provider

You already deliver education, enablement, or services to your install base.

02

Demand in current install base

Customers are asking you AI questions you don't yet have a packaged answer to.

03

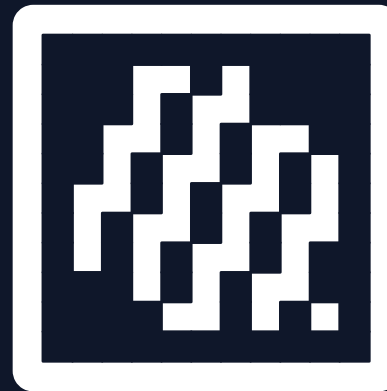
Ability to start immediately

Stand up a cohort, certify trainers, and run a first workshop this quarter.

04

Desire to grow new revenue

Ready to add a recurring services line, not chase one-off projects.



Scan to apply